REAL ESTATE BOARD MINUTES OF MEETING

January 27, 2011

The Real Estate Board met at the Department of Professional and Occupational Regulation, 9960 Mayland Drive, Richmond, Virginia. The following Board members were present:

Byrl Taylor, Chair Carol Clarke Clifford L. Wells Sandra Ferebee Judith L. Childress Joseph Funkhouser

Board member not present: Sharon Johnson

Jorge G. Lozano Nathaniel Brown

DPOR staff present for all or part of the meeting included:

Gordon Dixon, Director
Mark Courtney, Deputy Director
Christine Martine, Executive Director
Nick Christner, Deputy Director
Bonnie Rhea Adams, Director of Complaint Analysis & Resolution
Deanda Shelton, Fair Housing Assistant Administrator
Earlyne Perkins, Legal Analyst
Kristin Becker, Legal Analyst
Kevin Hoeft, Education Administrator
Emily Trent, Administrative Assistant

Steven Jack and Tom Payne from the Office of the Attorney General were present.

Byrl Taylor called the meeting to order at 9:07 A.M.

Call to Order

A motion was made by Ms. Ferebee and seconded by Ms. Clarke to approve the agenda. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

Agenda

A motion was made by Mr. Wells and seconded by Ms. Childress to adopt the following minutes: November 9, 2010, Informal Fact-Finding Conference (Licensing); November 17,

Minutes

Fact-Finding Conference 2010. Informal (Licensing); November 17, 2010, Informal Fact-Finding Conference (Disciplinary); November 17, 2010, Regulatory Review November 18, 2010, Informal Fact-Committee Meeting; Finding Conference (Disciplinary); November 18, 2010, Informal Fact-Finding Conference (Licensing); November 18, 2010, Real Estate Board Meeting; December 8, 2010, Informal Fact-Finding Conference (Disciplinary); December 13, 2010, Informal Fact-Finding Conference (Disciplinary); December 13, 2010 (Licensing), Informal Fact-Finding Conference; and December 16, 2010, Informal Fact-Finding Conference (Licensing). The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

Deanda Shelton, Fair Housing Assistant Administrator, updated the Board on the current Fair Housing case load.

In the matter of Adrienne and Fred Daniels v. Lillian Boutros, Jennifer Shields, and Augusta Realty Group Ltd., REB File Number 2011-01837, the Board reviewed the record which consisted of the Final Investigative Report, and Case Analysis and Recommendation. A motion was made by Ms. Clarke and seconded by Ms. Ferebee to close the case with a finding of no reasonable cause. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

There was no public comment.

In the matter of **File Number 2011-02166**, **Chad Parello**, the Board reviewed the record which consisted of the application file, transcript, and exhibits from the Informal Fact-Finding Conference, and the Summary of the Informal Fact-Finding Conference of the presiding officer. A motion was made by Mr. Wells and seconded by Ms. Clarke to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference and, after consideration of the criteria contained in § 54.1-204.B of the *Code of Virginia*, approve Mr. Parello's application for a real estate salesperson's license. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

Fair Housing
Administrators
Report

Adrienne and Fred
Daniels v. Lillian
Boutros, Jennifer
Shields, and Augusta
Realty Group Ltd.,
REB File Number
2011-01837

Public Comment

File Number 2011-02166, Chad Parello

In the matter of **File Number 2011-02164, John Atherton,** the Board reviewed the record which consisted of the application file, transcript, and exhibits from the Informal Fact-Finding Conference, and the Summary of the Informal Fact-Finding Conference of the presiding officer. A motion was made by Ms. Clarke and seconded by Ms. Childress to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference and, after consideration of the criteria contained in § 54.1-204.B of the *Code of Virginia*, approve Mr. Atherton's application for a real estate salesperson's license. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

File Number 2011-02164, John Atherton

In the matter of File Number 2011-02107, Patrick Augustus Baden, the Board reviewed the record which consisted of the application file, transcript, and exhibits from the Informal Fact-Finding Conference, and the Summary of the Informal Fact-Finding Conference of the presiding officer. A motion was made by Mr. Wells and seconded by Ms. Clarke to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference (IFF) to deny Mr. Baden's After reviewing the facts application based upon the record. and nature of the crimes, the Board thoroughly considered the Summary of the IFF and the Recommendation, and the Board is of the opinion that due to the recentness of Baden's last involvement in the commission of a crime, and the relationship of the crime to the purpose for requiring a license as well as Baden's not possessing the character or integrity to possess the credentials of a license, the Board determined that the relationship of the offense and the Board's purpose to protect the health, safety and welfare of the public is significant enough to deny the license. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

File Number 2011-02107, Patrick Augustus Baden

In the matter of **File Number 2011-02415**, **Marian Riedel**, the Board reviewed the record which consisted of the application file, transcript, and exhibits from the Informal Fact-Finding Conference, and the Summary of the Informal Fact-Finding Conference of the presiding officer. Marian Riedel, applicant, appeared and addressed the Board. A motion was made by Ms. Ferebee and seconded by Ms. Clarke to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference and, after consideration

<u>File Number 2011-</u>02415, Marian Riedel

of the criteria contained in § 54.1-204.B of the *Code of Virginia*, approve Ms. Riedel's application for a real estate salesperson's license, subject to an agreement for licensure for a period of one year wherein Ms. Riedel and her broker will provide quarterly reports to the Board. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

In the matter of File Number 2011-02165, Lance Young, the Board reviewed the record which consisted of the application file, transcript, and exhibits from the Informal Fact-Finding Conference, and the Summary of the Informal Fact-Finding Conference of the presiding officer. A motion was made by Mr. Wells and seconded by Ms. Clarke to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference (IFF) to deny Mr. Young's application based upon the record. After reviewing the facts and nature of the crimes, the Board thoroughly considered the Summary of the IFF and the Recommendation, and the Board is of the opinion that due to Young purposefully omitting his criminal conviction information and providing false statements on his application. The Board is of the opinion that Young has not demonstrated a reputation for honesty and truthfulness in a manner to safeguard the interest of the public. Therefore, the Board determined that the relationship of the offense and the Board's purpose to protect the health, safety and welfare of the public is significant enough to deny the license. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

In the matter of **File Number 2011-02417**, **Tara Driggers**, the Board reviewed the record which consisted of the application file, transcript, and exhibits from the Informal Fact-Finding Conference, and the Summary of the Informal Fact-Finding Conference of the presiding officer. A motion was made by Ms. Ferebee and seconded by Ms. Clarke to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference and, after consideration of the criteria contained in § 54.1-204.B of the *Code of Virginia*, approve Ms. Driggers's application for a real estate salesperson's license. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

In the matter of File Number 2011-02424, Dawn Cales, the

File Number 2011-02165, Lance Young

File Number 2011-02417, Tara Driggers

File Number 2011-

Board reviewed the record which consisted of the application file, transcript, and exhibits from the Informal Fact-Finding Conference, and the Summary of the Informal Fact-Finding Conference of the presiding Board member. A motion was made by Ms. Clarke and seconded by Mr. Wells to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference and approve Cales' application for a Real Estate Pre-license Education Instructor Certification in Real Estate Education Instructor Certification in Principles and Practices of Real Estate. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

<u>02424, Dawn Cales</u>

In the matter of **File Number 2011-02168**, **Hamid Faraji**, the Board reviewed the record which consisted of the application file, transcript, and exhibits from the Informal Fact-Finding Conference, and the Summary of the Informal Fact-Finding Conference of the presiding officer. A motion was made by Mr. Wells and seconded by Ms. Clarke to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference and, after consideration of the criteria contained in § 54.1-204.B of the *Code of Virginia*, approve Mr. Faraji's application for a real estate salesperson's license. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

<u>File Number 2011-</u>02168, Hamid Faraji

In the matter of **File Number 2011-02416**, **Cathleen DeLoach**, the Board reviewed the record which consisted of the application file, transcript, and exhibits from the Informal Fact-Finding Conference, and the Summary of the Informal Fact-Finding Conference of the presiding officer. A motion was made by Ms. Childress and seconded by Ms. Clarke to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference and, after consideration of the criteria contained in § 54.1-204.B of the *Code of Virginia*, approve Ms. DeLoach's application for a real estate salesperson's license. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

File Number 2011-02416, Cathleen DeLoach

In the matter of **File Number 2011-02690**, **Chester Budd**, the Board reviewed the record which consisted of the application file, transcript, and exhibits from the Informal Fact-Finding Conference, and the Summary of the Informal Fact-Finding

File Number 2011-02690, Chester Budd

Conference of the presiding officer. Chester Budd, applicant, was present and addressed the Board. A motion was made by Mr. Wells and seconded by Mr. Funkhouser to remand the case to another Informal Fact-Finding Conference (IFF) to consider letters of reference Mr. Budd asked to present to the Board. The motion failed. Members voting "Yes" were Wells, Funkhouser and Clarke. Members voting "No" were Childress, Ferebee and Taylor.

A motion was made by Ms. Childress and seconded by Ms. Taylor to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference (IFF) to deny Mr. Budd's application based upon the record. The motion failed. Members voting "Yes" were Childress, Ferebee and Taylor. Members voting "No" were Wells, Funkhouser and Clarke.

A motion was made to defer the case while copies of the reference letters were made to distribute to the Board for review. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

Ms. Taylor turned the position of Chair over to Ms. Childress and recused herself from the meeting.

In the matter of **File Number 2011-02623, Kaera Mims**, the Board reviewed the record which consisted of the application file, transcript, and exhibits from the Informal Fact-Finding Conference, and the Summary of the Informal Fact-Finding Conference of the presiding Board member. A motion was made by Ms. Clarke and seconded by Ms. Ferebee to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference and approve Mims' application for a Real Estate Pre-license Education Instructor Certification in Real Estate Education Instructor Certification in Principles and Practices of Real Estate. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser and Wells.

As the presiding Board member, Ms. Taylor did not participate in the discussion or vote pertaining to this matter.

In the matter of File Number 2011-00938, Cornell Lorenzo Urquhart, the Board reviewed the record which consisted of

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<u>File Number 2011-</u>02623, Kaera Mims

File Number 2011-00938, Cornell

the investigative file, transcript, and exhibits from the Informal Fact-Finding Conference, and the Summary of the Informal Fact-Finding Conference of the presiding Board member. Cornell Lorenzo Urguhard, respondent, and Michael Lafayette, attorney for respondent, were present and addressed the Board. A motion was made by Mr. Wells and seconded by Ms. Clarke to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference and find a violation of 18 VAC 135-20-260.5 (Count 1) of the Board's 2003 Regulations. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser and Wells. A motion was made by Ms. Clarke and seconded by Mr. Wells to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference and find a violation of 18 VAC 135-20-260.6 (Count 2) of the Board's 2003 Regulations. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser and Wells.

A motion was made by Mr. Funkhouser and seconded by Mr. Wells to reject the recommendation contained in the Summary of the Informal Fact-Finding Conference and instead impose revocation of broker's license and simultaneously issue Urquhart a salesperson license to be placed on probation for a period of two (2) years with quarterly reporting to the Board from Urquhart, and his broker for the violation contained in Count 1. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser and Wells.

A motion was made by Mr. Wells and seconded by Ms. Clarke to reject the recommendation contained in the Summary of the Informal Fact-Finding Conference and instead impose a monetary penalty of \$2,500.00 for the violation contained in Count 2, for a total of \$2,500.00. Additionally, revocation of Urquhard's broker's license and simultaneously Urquhart a salesperson license to be placed on probation for a period of two (2) years with quarterly reporting to the Board from Urquhart, and his broker. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser and Wells.

As the presiding Board member, Ms. Taylor did not participate in the discussion or vote pertaining to this matter.

In the matter of File Number 2010-03671, Michael Lee

Lorenzo Urquhard

File Number 2010-

Conway, the Board reviewed the record which consisted of the investigative file, transcript, and exhibits from the Informal Fact-Finding Conference, and the Summary of the Informal Fact-Finding Conference of the presiding Board member. A motion was made by Mr. Wells and seconded by Ms. Clarke to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference and find a violation of 18 VAC 135-20-185.B (Count 1) of the Board's 2003 Regulations, and a violation of 18 VAC 135-20-260.10 (Count 2) of the Board's 2003 Regulations. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser and Wells. A motion was made by Mr. Wells and seconded by Mr. Funkhouser to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference to impose a monetary penalty of \$1,000.00 for the violation contained in Count 1, and \$2,500.00 for the violation contained in Count 2, for a total of \$3,500.00. In addition, the Board imposes revocation of license for the violation of Count 1 and Count 2. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser and Wells.

As the presiding Board member, Ms. Taylor did not participate in the discussion or vote pertaining to this matter.

Ms. Taylor returned and assumed the position of Chair.

In the matter of File Number 2011-02690, Chester Budd, the Board reviewed the record which consisted of the application file, transcript, and exhibits from the Informal Fact-Finding Conference, the Summary of the Informal Fact-Finding Conference of the presiding officer and two letters of reference. Chester Budd, applicant, was present and addressed the Board. A motion was made by Mr. Wells and seconded by Ms. Clarke to accept the recommendation of the Informal Fact-Finding Conference to deny the application based upon the record. After reviewing the facts and nature of the crimes, the Board thoroughly considered the Summary of the IFF and the Recommendation. After hearing from Budd at the Board meeting, and reviewing two reference letters presented by Budd, the Board is of the opinion that due to the recentness of Budd's last involvement in the commission of a crime, and the relationship of the crimes to the purpose for requiring a license, as well as Budd not possessing the character or integrity to possess the credentials of a license based on false

03671, Michael Lee Conway

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File Number 2011-02690, Chester Budd

information on the application submitted, the Board determined that the relationship of the offenses and the Board's purpose to protect the health, safety and welfare of the public is significant enough to deny the license. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

In the matter of File Number 2010-00983, Wen Yu, the Board reviewed the record which consisted of the investigative file, transcript, and exhibits from the Informal Fact-Finding Conference, and the Summary of the Informal Fact-Finding Conference of the presiding Board member. A motion was made by Ms. Childress and seconded by Ms. Clarke to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference and find a violation of 18 VAC 135-20-260.11 (Count 1) of the Board's 2003 Regulations. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells. A motion was made by Mr. Wells and seconded by Mr. Funkhouser to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference and find a violation of 18 VAC 135-20-300.6 (Count 2) of the Board's 2008 Regulations. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells. A motion was made by Mr. Funkhouser and seconded by Ms. Clarke to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference and find a violation of 18 VAC 135-20-290.2 (Count 3) of the Board's 2003 Regulations. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells. A motion was made by Mr. Wells and seconded by Ms. Childress to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference and find no violation of 18 VAC 135-20-240 (Count 4) of the Board's 2003 Regulations. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells. A motion was made by Ms. Childress and seconded by Ms. Clarke to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference and find a violation of 18 VAC 135-20-170.A.1 (Count 5) of the Board's 2008 Regulations. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

File Number 2010-00983, Wen Yu

A motion was made by Ms. Clarke and seconded by Ms. Childress to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference to impose a monetary penalty of \$2,500.00 for the violation contained in Count 1, \$600.00 for the violation contained in Count 2, \$500.00 for the violation contained in Count 3, and \$600.00 for the violation contained in Count 5, for a total of \$4,200.00. The Board also imposes the following sanctions: Suspension of Yu's license for a period of twenty-four (24) months or until Yu completes the continuing education hours, whichever is longer. As to Count 1, Yu's license shall be placed on probation and Yu shall be required to provide evidence acceptable to the Board that she has attended and successfully completed three (3) classroom hours of continuing education pertaining Ethics and Standards of Conduct. As to Count 2, Yu's license shall be placed on probation and Yu shall be required to provide evidence acceptable to the Board that she has attended and successfully completed two (2) classroom hours of continuing education pertaining to Real Estate Contracts. As to Count 5, the Board voted Yu's license shall be placed on probation and Yu shall be required to provide evidence acceptable to the Board that she has attended and successfully completed three (3) classroom hours of continuing education pertaining to Legal Updates and Emerging Trends. Satisfactory completion of the abovereferenced courses will not count towards any continuing requirements, if applicable, for education renewal, reinstatement, or activation of a license. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

Taylor, the Board reviewed the record which consisted of the investigative file, transcript, and exhibits from the Informal Fact-Finding Conference, and the Summary of the Informal Fact-Finding Conference of the presiding Board member. A motion was made by Mr. Wells and seconded by Ms. Childress to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference and find a violation of 18 VAC 135-20-185.C.2 (Count 1) of the Board's 2003 Regulations, find a violation of 18 VAC 135-20-180.B.4 (Count 2) of the Board's 2008 Regulations, find a violation of 18 VAC 135-20-180.B.1.b (Count 3) of the Board's 2003 Regulations, find a violation of 18 VAC 135-20-185.C.3 (Count 4) of the Board's 2003 Regulations, find 2 *violations* of

File Number 2010-01554, Karen Casey Taylor

18 VAC 135-20-260.11 (Count 5) of the Board's 2003 Regulations. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

A motion was made by Mr. Wells and seconded by Ms. Clarke to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference to impose a monetary penalty of \$900.00 for the violation contained in Count 1, \$1,300.00 for the violation contained in Count 2, \$700.00 for the violation contained in Count 3, \$1,450.00 for the violation contained in Count 4, and \$1,700.00 for the violation of Count 5, for a total of \$6,050.00. The Board also imposes the following sanctions: revocation of Taylor's license for the violation of Count 1, Count 4 and Count 5. As to Count 2, Taylor's license will be placed on Probation. While on Probation, Taylor shall be required to complete two (2) classroom hours of continuing education pertaining Escrow. The course shall be completed in the classroom (no on-line courses). Taylor shall provide evidence acceptable to the Board that she has successfully completed the course within three (3) months of the effective date of the Order. Satisfactory completion of the above-referenced course will not count towards any continuing education requirements, if applicable, for renewal, reinstatement, or activation of a As to Count 3, Taylor's license will be placed on Probation. While on Probation, Taylor shall be required to complete two (2) classroom hours of continuing education pertaining Real Estate Contracts. The course shall be completed in the classroom (no on-line courses). Taylor shall provide evidence acceptable to the Board that she has successfully completed the course within three (3) months of the effective date of the Order. Satisfactory completion of the above-referenced course will not count towards any continuing education requirements, if applicable, for renewal, reinstatement, or activation of a license. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

In the matter of **File Number 2010-04151, Patrick Venditti,** the Board reviewed the record which consisted of the investigative file, transcript, and exhibits from the Informal Fact-Finding Conference, and the Summary of the Informal Fact-Finding Conference of the presiding Board member. Gary Arsenaugh, attorney for the respondent, was present and

File Number 2010-04151, Patrick Venditti

addressed the Board. A motion was made by Ms. Clarke and seconded by Ms. Ferebee to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference close the file and find no violation of 18 VAC 135-20-260.11. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

In the matter of File Number 2010-03767, Joanne McElroy-Hall, the Board reviewed the Consent Order as seen and agreed to by Ms. McElroy-Hall. A motion was made by Ms. Clarke and seconded by Ms. Ferebee to accept the proposed Consent Order offer wherein Ms. McElroy-Hall admits to a violation of 18 VAC 135-20-260.11 (Count 1) of the Board's 2003 Regulations, a violation of 18 VAC 135-20-185.C.2 (Count 2) of the Board's 2003 Regulations, and a violation of 18 VAC 135-20-260.11 (Count 3) of the Board's 2003 Regulations, and agrees to no monetary penalty for the violation contained in Count 1 and Count 2, \$500.00 for the violation contained in Count 3, as well as \$350.00 in Board costs for a total of \$850.00. In addition, for violation of Counts 1, 2, and 3, McElroy-Hall agrees to the voluntary revocation of her license. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser and Taylor.

As the Board member who reviewed the file, Mr. Wells did not vote or participate in the discussion concerning this matter.

In the matter of **File Number 2010-03872, Joanne McElroy-Hall**, the Board reviewed the Consent Order as seen and agreed to by Ms. McElroy-Hall. A motion was made by Ms. Clarke and seconded by Ms. Ferebee to accept the proposed Consent Order offer wherein Ms. McElroy-Hall admits to a violation of 18 VAC 135-20-185.C.3 (Count 1) of the Board's 2003 Regulations, a violation of 18 VAC 135-20-185.C.3 (Count 2) of the Board's 2003 Regulations, a violation of 18 VAC 135-20-185.C.2 (Count 3) of the Board's 2003 Regulations, and a violation of 18 VAC 135-20-260.11 (Count 4) of the Board's 2003 Regulations and agrees to no monetary penalty for the violation contained in Count 1, Count 2, and Count 3, \$500.00 for the violation contained in Count 4, as well as \$350.00 in Board costs for a total of \$850.00. In addition, for violation of Counts 1, 2, 3 and 4, McElroy-Hall

File Number 2010-03767, Joanne McElroy-Hall

File Number 2010-03872, Joanne McElroy-Hall

agrees to the voluntary revocation of her license. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser and Taylor.

As the Board member who reviewed the file, Mr. Wells did not vote or participate in the discussion concerning this matter.

In the matter of **File Number 2011-02055, Carl M. Early,** the Board reviewed the Consent Order as seen and agreed to by Mr. Early. A motion was made by Ms. Ferebee and seconded by Ms. Clarke to accept the proposed Consent Order wherein Mr. Early admits to a violation of 18 VAC 135-20-180.B.1.a (Count 1) of the Board's 2008 Regulations, and agrees to a monetary penalty of \$250.00 for violation contained in Count 1, as well as \$150.00 in Board costs for a total of \$400.00. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Taylor and Wells.

As the Board member who reviewed the file, Mr. Funkhouser did not vote or participate in the discussion concerning this matter.

In the matter of **File Number 2011-00050**, **Julie Tokarz Hall**, the Board reviewed the record which consisted of the investigative file, transcript, and exhibits from the Informal Fact-Finding Conference, and the Summary of the Informal Fact-Finding Conference of the presiding Board member. Brian Sivak, witness, was present and addressed the Board. A motion was made by Mr. Wells and seconded by Ms. Clarke to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference and find a violation of 18 VAC 135-20-260.10 (Count 1) of the Board's 2003 Regulations. The motion passed unanimously. Members voting "Yes" were Clarke, Ferebee, Funkhouser, Taylor and Wells.

A motion was made by Ms. Clarke and seconded by Mr. Wells to accept the recommendation contained in the Summary of the Informal Fact-Finding Conference to impose a monetary penalty of \$750.00 for the violation contained in Count 1, for a total of \$750.00. The Board also imposes the following sanction(s): Halls license is placed on probation for a period of six (6) months. While on Probation, Hall shall be required to complete four (4) classroom hours of Board approved continuing education pertaining to real estate contracts. The

<u>File Number 2011-</u>02055, Carl M. Early

<u>File Number 2011-</u> 00050, Julie Tokarz <u>Hall</u>

course shall be completed in the classroom (no on-line courses). Hall shall provide evidence acceptable to the Board that she has successfully completed the course within three (3) months of the effective date of the Order. Satisfactory completion of the above-referenced courses will not count towards any continuing education requirements for renewal of license. The motion passed unanimously. Members voting "Yes" were Clarke, Ferebee, Funkhouser, Taylor and Wells.

As the presiding Board member, Ms. Childress did not participate in the discussion or vote pertaining to this matter.

In the matter of File Number 2010-05623, Carol Renee **Quinn.** the Board reviewed the Consent Order as seen and agreed to by Ms. Quinn. A motion was made by Mr. Wells and seconded by Mr. Funkhouser to accept the proposed Consent Order offer wherein Ms. Quinn admits to a violation of §54.1-2135.A.2 (Count 1) of the Code of Virginia, a violation of §54.1-2135.A.1 (Count 2) of the Code of Virginia, and a violation of 18 VAC 135-20-210 (Count 3) of the Board's 2008 Regulations and agrees to a monetary penalty of \$500.00 for the violation contained in Count 1, \$200.00 for the violation contained in Count 2, \$100.00 for the violation contained in Count 3, as well as \$150.00 in Board costs for a total of \$950.00. In addition, Quinn agrees to complete at least four (4) classroom hours of Board-approved education pertaining to Property Management and provide proof of attendance and successful completion within six (6) months of the effective date of the Order. The course must be completed It is acknowledged that satisfactory in the classroom. completion of the above-referenced education hours will not count towards any continuing education requirements, if applicable, for renewal of license. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

In the matter of **File Number 2010-04507, Harry W. L. Shepherd,** the Board reviewed the Consent Order as seen and agreed to by Mr. Shepher. A motion was made by Mr. Wells and seconded by Mr. Funkhouser to accept the proposed Consent Order offer wherein Mr. Shepherd admits to a violation of 18 VAC 135-20-185.C.3 (Count 1) of the Board's 2003 Regulations and agrees to a monetary penalty of \$1,450.00 for the violation contained in Count 1, as well as \$150.00 in Board costs for a total of \$1,600.00. In addition,

File Number 2010-05623, Carol Renee Quinn

File Number 2010-04507, Harry W. L. Shepherd

for the violation of Count 1, Shepherd agrees to complete at least two (2) classroom hours of Board-approved education pertaining to Property Management and provide proof of attendance and successful completion within six (6) months of the effective date of the Order. The course must be completed in the classroom. It is acknowledged that satisfactory completion of the above-referenced education hours will not count towards any continuing education requirements, if applicable, for renewal of license. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

In the matter of File Number 2011-01123, Virginia Real Estate Transaction Recovery Act Claim of Corbel Investments (Claimant) and Athans, Inc. t/a St. John's Realty (Regulant) the Board reviewed the record, which consisted of the claim review file and the Recovery Act claim form and review. A motion was made by Mr. Wells and seconded by Ms. Clarke to adopt the recommendation to approve payment in the amount of \$1,303.00 with the correction to the Background of the Claim Review, the name should be Corbel Investments not "Jeanine Neal", Under Prima Facie and the Amended Recommendation, third paragraph the dollar amount should read \$1,303.00. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

File Number 2011-01123, Virginia Real Estate Transaction Recovery Act Claim of Corbel Investments (Claimant) and Athans, Inc. t/a St. John's Realty (Regulant)

In the matter of File Number 2011-00616, Virginia Real Estate Transaction Recovery Act Claim of Melissa Yadao (Claimant) and Athans, Inc. t/a St. John's Realty (Regulant) the Board reviewed the record, which consisted of the claim review file and the Recovery Act claim form and review. A motion was made by Mr. Wells and seconded by Ms. Clarke to adopt the recommendation to approve payment in the amount of \$1,678.00. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

In the matter of File Number 2011-00602, Virginia Real Estate Transaction Recovery Act Claim of Eric Gross (Claimant) and Athans, Inc. t/a St. John's Realty (Regulant) the Board reviewed the record, which consisted of the claim review file and the Recovery Act claim form and review. A motion was made by Mr. Wells and seconded by Ms. Clarke to adopt the recommendation to approve payment

File Number 2011-00616, Virginia Real Estate Transaction Recovery Act Claim of Melissa Yadao (Claimant) and Athans, Inc. t/a St. John's Realty (Regulant)

File Number 2011-00602, Virginia Real Estate Transaction Recovery Act Claim of Eric Gross (Claimant) and Athans, Inc. t/a St.

in the amount of \$865.50. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

In the matter of File Number 2010-06056, Virginia Real Estate Transaction Recovery Act Claim of Bernice Lewis (Claimant) and Athans, Inc. t/a St. John's Realty (Regulant) the Board reviewed the record, which consisted of the claim review file and the Recovery Act claim form and review. A motion was made by Mr. Wells and seconded by Ms. Clarke to adopt the recommendation to approve payment in the amount of \$8,209.25 with the correction Under Prima Facie and the Amended Recommendation, third paragraph the dollar amount should read \$8,209.25. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

The Board recessed from 10:30 A.M. to 10:46 A.M.

Sharon Sweet, Examinations Director, discussed extending the PSI Examination contract with the Board. A motion was made by Ms. Ferebee and seconded Ms. Clarke to extend the PSI examination contract for one year. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

Ms. Martine gave the Board an update on pending legislation. No action was taken by the Board.

A motion was made by Mr. Funkhouser and seconded by Ms. Ferebee to approve use of past Board members within three years of going off the Board only in instances where staff needs to use former Board members due to the unavailability of current Board members or in situations where the quorum may be affected. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

The Board discussed whether to grant broker pre-license education credit to broker licensees in the Virginia border states of Maryland, North Carolina, Tennessee and West Virginia who apply for a Virginia broker license by reciprocity. The Board determined the broker pre-license education completed by reciprocal applicants from these states

John's Realty (Regulant)

File Number 2011-01123, Virginia Real Estate Transaction Recovery Act Claim of Bernice Lewis (Claimant) and Athans, Inc. t/a St. John's Realty (Regulant)

Break

Administrative <u>Issues</u>

Education

is "comparable in content and duration and scope" to the broker pre-license education required by the Board in Section 54-1-2105.B.3 of the Code of Virginia. A motion was made by Ms. Ferebee and seconded by Mr. Funkhouser to accept the broker pre-license education completed by broker license reciprocal applicants from Maryland, North Carolina, Tennessee and West Virginia toward the Board's 180 classroom hour broker pre-license education requirement. Broker license reciprocal applicants from these states who do not meet the Board's 180 classroom hour broker pre-license education requirement must make up the difference in hours by completing a Board-approved Real Estate Brokerage pre-license education course, and, if necessary, additional Board-approved broker pre-license education courses. motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

The Board reviewed the Education Committee Report. A motion was made by Ms. Ferebee and seconded by Ms. Clarke to accept the January 26, 2011, Education Committee Report. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells.

A motion was made by Mr. Wells and seconded by Ms. Ferebee to reconsider the Recovery Fund claims, agenda items 27-30. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells

A motion was made by Mr. Wells and seconded Ms. Clarke to accept the recommendation to approve the Recovery Fund claims, agenda items 27-30, but hold payment for a period of one year for possible proration pursuant to §54.1-2116.C in anticipation of further claims. The motion passed unanimously. Members voting "Yes" were Childress, Clarke, Ferebee, Funkhouser, Taylor and Wells

There being no further business, the Board adjourned at 11:50 A.M.

Byrl Taylor, Chair

Gordon Dixon, Secretary

New Business

Adjourn